

JOHN WILLIAM PETERSON

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SKILLED PROFESSIONAL WITH DEMONSTRATED EXPERIENCE HANDLING LITIGATION AND TRANSACTIONAL MATTERS.
HIGHLY ADAPTABLE AND MOTIVATED PROBLEM SOLVER WITH EXCELLENT COMMUNICATION SKILLS.

LEGAL & BUSINESS EXPERTISE

- Legal Consultation
- Litigation
- Contract Administration
- Corporate Law
- Client Services
- Administrative Law
- Conflict Resolution
- Business Consulting
- Financial Services
- Regulatory Compliance
- Drafting and Negotiation
- Partnership and Collaboration
- Communication and Coordination
- Data Analysis and Evaluation
- Strategic Planning
- Electronic Research

- **Legal and Business Consultation:** Comfortable and confident providing legal and business advice to diverse clients and various business units. Aided individuals, financial institutions, and companies in solving legal and contractual issues related to capital markets, estate planning, real estate, and corporate matters
- **Litigation Support:** Skilled at performing investigations, interviews, and depositions pertaining to ongoing cases. Assisted with a multi-jurisdictional investigation for a multi-million dollar lawsuit involving a Native American Indian Tribe and products manufacturer
- **Trial Preparation:** Adept at handling pre-trial and trial preparation, including drafting petitions, complaints, and motions in the process of successfully advocating for clients. Drafted and filed court documents to represent clients in a variety of litigation matters
- **Contract Administration:** Proven capacity at administering contracts and documents, including drafting, reviewing, negotiating, collecting, maintaining, and preserving. Assisted with contract drafting and document retention, including multi-million dollar securitizations
- **Client Services:** Skilled in providing outstanding service and support to a wide range of clients. Repeatedly praised for creating and maintaining strategic partnerships, and liaising with key individuals

PROFESSIONAL EXPERIENCE & ACHIEVEMENTS

ASSOCIATE

05/2010 to 12/2010

SNR Denton, St. Louis, MO

Performed transactional and litigation activities associated with real estate and construction transactions and projects, including hotel and resort expansion, casino construction, and commercial developments.

Highlighted Duties:

- Served as counsel for real estate transactions; expertly formulated a variety of contracts and agreements; produced mortgage loan documents, construction contracts, purchase agreements, and architectural and engineering agreements
- Monitored electronic legislative and regulatory code updates and developments related to construction and infrastructure projects; and updated and edited real estate and construction related whitepapers and articles
- Conducted in-depth evaluations of titles and surveys for commercial real estate transactions; and integrated evaluation data into internal and external memoranda utilized by title insurance companies
- Produced communication materials focused on infrastructure projects, private and public partnerships, infrastructure financing, and project delivery methods utilized by senior partners at national conferences and client development
- Employed excellent problem-solving abilities to resolve contractual disputes in partnership with outside legal counsel
- Conducted multi-jurisdictional investigations and depositions; collected vital information; researched legal precedent and case law for litigation and settlement; and prepared and submitted complaints, petitions, and motions filed with the court
- Entrusted to serve as firm representative at recruiting events; introduced the firm to students and new-hire candidates

Accomplishments:

- Successfully assisted in negotiating and obtaining a \$1.3M full claim settlement, avoiding costly litigation
- Aided Native American Tribes with a multitude of legal and contractual objectives; drafted letters of intent for government grant processes and assisted Tribes in contract negotiation with engineers and contractors

LEGAL CONSULTANT

12/2008 to 05/2010

Independent Contractor, New York/Missouri

Handled matters related to securities law, financial services, estate planning and asset protection, and corporate law for a multitude of clients; and provided career counseling to clients to assist with career development and fulfillment.

Highlighted Duties:

- Effectively made oral and written presentations to clients while delivering candid and cost-effective legal strategies
- Interpreted SEC regulations and policies to ensure compliance for a newly established investment advisory firm
- Evaluated teaming agreements, letters of intent, and exclusivity agreements for business operations
- Provided career support and development techniques; and assisted clients with resume drafting and personal branding

Accomplishments:

- Praised for reviewing contracts for a Missouri-based company aiding business activities in Ecuador
- Artfully drafted resume and cover letter used by clients to apply for a graduate studies programs and job opportunities, clients were successfully admitted to graduate programs or received multiple job offers

CONSULTANT/DIRECTOR OF BUSINESS AFFAIRS

10/2009 to 04/2010

Stephen David Entertainment, New York, NY

Managed the execution of intellectual property related matters and other legal activities for the production and distribution departments; and negotiated contracts and agreements, including executive compensation, grants of rights, non-disclosure agreements, talent contracts, and license agreements.

Highlighted Duties:

- Oversaw copyright clearance negotiations between companies and individuals during pre-production; gathered and organized asset lists of images and copyrighted elements; and generated reports and performed administrative duties
- Key contributor to video production and show development activities; aided with fact-checking and research
- Performed a broad range of HR functions, including personnel file management, HR policy development, and employee screening/hiring/orientation utilizing social media, print advertisement, and college career services and systems

Accomplishments:

- Developed and implemented a social media/networking initiative and marketing strategies utilizing word-of-mouth and social media, including Facebook, Twitter, and LinkedIn enhancing interest in current entertainment projects
- Recognized for increasing efficiency and mitigating risk by creating form contracts and standardized documentation
- Significantly improved compliance with state and federal laws; maintained consistent internal reporting for personnel

ASSOCIATE

09/2007 to 08/2008

Cadwalader, Wickersham & Taft LLP, New York, NY

Provided legal assistance to clients in transactional activities associated with financial institutions and securitizations; served as primary evaluator for SEC rules, regulations, and policies; and drafted and reviewed forms 10-K and 10-K/A filings for investment banks.

Highlighted Duties:

- Expertly devised legal documentation to craft equity derivatives and mortgage-backed securitizations; and performed in-depth review of financial structures, financial terms, and underlying assets
- Assessed exposure to financial risk; focused on business and market concerns for securitizations; proactively evaluated capital structures for compliance with U.S. statutory requirements; and ensured compliance with the Securities Act of 1933 and 1934, Rule 10b-5, Regulation S-K, and Sarbanes-Oxley Act
- Specialized in performing due diligence, document review, and collection activities associated with the Foreign Corrupt Practices Act (FCPA); produced memoranda regarding time-sensitive issues uncovered during due diligence; organized and maintained issue folders; and facilitated due diligence training for new personnel

Accomplishments:

- Entrusted to conduct onsite due diligence for an FCPA investigation in Budapest, Hungary; recognized for completing the due diligence three weeks ahead of schedule

EDUCATION

University of Dayton School of Law, Juris Doctorate, 05/2007

Accomplishments:

- Graduated Cum Laude, Class Rank: 10/179, Top 10%
- Publications and Production Editor, *Dayton Law Review*
- CALI Excellence for the Future Award: Corporations, Fall 2005; Federal Jurisdiction, Spring 2007
- Academic Excellence Scholarship Recipient
- Vice President, UDSL Sports & Entertainment Law Society

Missouri State University, Master of Business Administration, 05/2004

Accomplishments:

- GPA: 3.69/4.0
- Emphasis: Management & Sports Management
- Publication: G. Masterson, Ph.D. & John Peterson, *Sports Structures and Lessons Used to Build a Winning Workplace Team: Can Too Many "Super Stars" Be Bad?* 2004(2), Insights to a Changing World Quarterly Journal.

University of Wisconsin, Eau Claire, Bachelor of Business Administration, Corporate Finance, 05/2002

PROFESSIONAL LICENSES & CERTIFICATES

Professional Licenses: Licensed Attorney in New York, 07/2008 and Missouri, 04/2009

Certificate: 12-hour Guardian Ad Litem Training, Missouri Bar CLE, 03/2011

ADDITIONAL RELEVANT EXPERIENCE

Summer Law Clerk, Thompson & DeVeny Co., LPA, 06/2006 to 08/2006

Research Assistant, University of Dayton School of Law, Prof. Maria Perez Crist, 06/2005 to 08/2005

Summer Intern, Legal Services of Southern Missouri, 06/2005 to 08/2005

Summer Law Clerk, James A. Miller PC, 06/2005 to 08/2005

Graduate Assistant, Missouri State University, 08/2002 to 05/2004